



The National Association of State Farm Agents' Executive Board unanimously approved the following Resolution regarding Credit Scoring:

RESOLUTION

(Revision Adopted September 27, 2002)

The National Association of State Farm Agents, Inc. (NASFA) hereby resolves that we are opposed to any insurance company using credit scoring for the purpose of Property & Casualty underwriting and rating. We believe credit scoring is part of a marketing scheme designed to curtail market share, avoid rate regulation, and it improperly emphasizes credit as an underwriting characteristic without sufficient demonstration of its reliability for underwriting purposes. There is tremendous opportunity to mis-characterize potential insureds and inadvertently or intentionally illegally discriminate. We further support legislation to prohibit credit scoring for the purpose of Property & Casualty underwriting and rating.