



JUST CAUSE RESOLUTION

State Farm Agents, as independent contractors, hold unique positions in that they owe distinct obligations to separate entities all of which are parties to transactions that they enact daily. They must meet their professional duties of being insurance advisors to their clients. They must uphold the interest of State Farm with trust and loyalty. They must honor high professional standards and comply with their State's insurance statutes. They must provide for the economic, physical, spiritual, and social well being of their families, themselves, their community and their country.

WHEREAS, it is to the mutual interest of State Farm and the Agent to satisfactorily serve the insuring public, to comply with all applicable laws, to increase business commensurate with the available potential and to protect the policyholder's interest.

WHEREAS, career State Farm agents have, with a particular singularity of purpose, devoted their time to the enhancement of State Farm and State Farm products and image; and

WHEREAS, career State Farm agents have devoted substantial time, effort and capital to the creation, expansion and maintenance of their agencies; and

WHEREAS, career State Farm agents have by choice agreed to represent the State Farm Companies in the solicitation and sale of insurance products;

WHEREAS, the insuring public is entitled to the benefits and protection of uninterrupted long term client agent relations, without fear of termination;

NOW, IT IS THEREFORE RESOLVED, that NASFA supports "just cause" termination legislation in the states to protect the exclusive agency force of any career from termination at will to protect their substantial interest in the industry and further to protect the insuring public from unnecessary and harmful shifts in their insurance needs.

Adopted: January 25, 2003